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# ELEMENTARY SCHOOL

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### ABOUT US

Vision

Accent Credit Union is more than our name. It's our commitment. "We put the Accent on Service"

Mission

We are dedicated to providing the right product and the right service at the right time.

Values

Stability & Security | Employee Satisfaction | Integrity & Honesty | Communication | Product Excellence



### BOARD MESSAGE

On behalf of the Board of Directors, I am pleased to present the 2020 annual report for Accent Credit Union.

2020 was an extraordinary year, not only for Accent Credit Union and our local communities but the entire nation and world. Last March, COVID-19 made its way into our lives having more of an



astronomical impact than we could have ever imagined. We had no idea the effects and changes that the virus would have on our lives or the impact to the economy and the way we do business.

We are extremely proud of our Accent management and staff. Their ability to adapt and change in the face of this pandemic has been remarkable. Our vision is to place the accent on service, and they have done just that. Meeting the needs of the members, while ensuring everyone's safety has been their top priority. Thank you to our dedicated staff: front line, essential workers, who have come to work every day to serve our membership.

I would like to recognize my fellow directors who remained supportive and flexible this past year. Even though we have not been able to gather face-to-face we have continued to meet virtually as well as maintain our training online.

As the Board of Directors, our priority is to provide sound governance and risk oversight to our credit union. Approving the strategic direction of the credit union is one of our primary objectives. The foundation of the organization is built on people and culture, member service, growth and innovation, and long term sustainability. While we remain an autonomous credit union we do work collaboratively with compatible credit unions where opportunities exist to provide value for our members.

Now, more than ever, our cooperative principle of community support is fundamental. Travel restrictions have made us all more aware of the importance of supporting local and more appreciative of what our communities have to offer. Even though we were not able to host many of our regular events, we continued to support financially where we could. In 2020 we contributed over \$25,000.00 to local initiatives.

To you, our members, thank you for your continued loyalty and support. We have all had to adapt and learn new ways to conduct business and interact with each other. We have overcome so many obstacles this past year with your patience and understanding. We can look forward to 2021 with hope and optimism. The board and staff will continue to focus on our commitment to you as "We Put the Accent on Service!"

Margaret Odelein Board President

### CEO MESSAGE

I believe it is safe to say that we are glad to put 2020 behind us and remain hopeful and optimistic for the remainder of 2021. We saw many economic challenges in our communities as COVID-19 significantly changed the way business was executed. However, Accent Credit Union and its subsidiaries were well equipped to support our membership, ensuring our services were conveniently available to you. Measures were put in place so that members could safely connect with our staff and carry out financial transactions.

We offer our members the latest digital products; our greatest change in 2020 was the integration of electronic signatures. This allows the member to open both deposit and loan accounts through a mobile device, adding both convenience and efficiency in service delivery. We will continue to look for solutions to improve the ease of use of financial services to our members and strive to deliver technology that enhances your experience.

2020 marked our 11th year as Accent Credit Union with a 95% growth in assets since 2010. With the rapid decline to the markets and three cuts in prime rate last March, we were still able to accumulate a pre-tax profit of \$1.2 million; down from \$1.5 million in 2019. Accent was fortunate to experience both deposit growth and limited loans growth considering the environment we are in.

In closing I would like to acknowledge the contributions our staff have made to the achievements of our Credit Union as well as our appreciation to our members for giving Accent Credit Union the opportunity to handle your financial needs. The success of our organization is due to the diligence and perseverance of our team. We are certain that there are positive opportunities, along with challenges, ahead. Having the support of our membership, board and staff we will create a successful future for Accent Credit Union!

Guy Martin CEO

"Committed to our members and communities"

# CORPORATE GOVERNANCE & STRUCTURE

### **Board Mandate & Responsibilities**

The governance of Accent Credit Union is anchored in the co-operative principle of democratic member control. The board of Accent Credit Union is responsible for the strategic oversight, business direction and supervision of management of Accent Credit Union. In acting in the best interests of the credit union and its members, the board's actions adhere to the standards set out in The Credit Union Act 1998, the Standards of Sound Business Practice and other applicable legislation. The board of directors is accountable to the members of Accent Credit Union for directing the affairs of the credit union and maintaining policies which are responsive to their needs and the needs of the credit union for sound operations.

### MEET OUR Board **Margaret Odelein Richard Coffyne Heather Elmy Annette Dube Shawn Holter** Joanne Hope **Linus Jones Judith Lillebo** Sheila Renz Ed Yablonski HUMAN STRATEGIC LEGAL & FINANCIAL RISK RESOURCES Thinking & REGULATORY **OVERSIGHT OVERSIGHT** OVERSIGHT PLANNING OVERSIGHT PAGE 07

### CORPORATE GOVERNANCE & Structure

The board is currently **composed** of **10** individuals elected by the membership as determined by our bylaws. Terms are for three years and tenure is not limited. Nominations are made by the membership. Voting is by paper ballot, in branch, and election results are announced at the Accent Credit Union annual general meeting. The board holds monthly board meetings and yearly strategic planning sessions. In addition to regular board meetings, directors attend special board meetings and the annual general meeting. Due to the COVID-19 pandemic, meetings were held virtually in 2020. Directors serve on one or more board committees. This partitioning of responsibilities enables a clear focus on specific areas of activity vital to the effective operation of our credit union.

Directors of Accent Credit Union receive **remuneration** for items related to credit union business or training. Allowable reimbursement expenses are for meetings, travel, meals, accommodations, and mileage. The Board annually reviews directors' compensation and makes recommendations to ensure it remains competitive with other provincial credit unions. In 2020 remuneration paid was \$16,350.00 plus travel/meeting expenses of \$413.00. These expenses were significantly lower due to COVID-19.

Board **development and training** continues to be a key strategic priority to ensure our board members fulfill their role of providing oversight in corporate governance. Directors are enrolled in the Credit Union Director Achievement (CUDA) program and the online learning resource Board 360. During 2020 the board training expenses totaled \$3,780.00.

### **Board Committees**

#### Executive

To act in the capacity of, and on behalf of the board of directors between regular or special board meetings on all board matters except those which the board may not, in compliance with legislative requirements, delegate. The committee consists of Guy Martin (CEO), Margaret Odelein (President), Judith Lillebo (Vice-President) and Shawn Holter.

#### Governance

The primary function of the committee is to ensure a Governance Model and Review process is in place, along with Board training, education, orientation, evaluation, board compensation/insurance and policy review and development process are in place. This committee consists of Joanne Hope (Chair), Sheila Renz, Linus Jones, Annette Dube, and Margaret Odelein.

#### Audit & Risk

The purpose of the committee is to ensure an independent review of the credit union's operation on areas deemed necessary to maintain the integrity of financial data, adequacy of internal controls and adherence to requirements of The Credit Union Act, 1998, The Credit Union Regulations, 1999, The Credit Union Insurance Business Regulations, and The Standards of Sound Business Practice. The committee will also ensure that the credit union's enterprise risk management framework and risk appetite statement are appropriate to optimize liquidity, market/interest rate, credit/concentration, legal and regulatory, operational, strategic risk, and emerging/reputational risk for the protection and creation of shareholder value. This committee consists of Ed Yablonski (Chair), Richard Coffyne, Shawn Holter, and Heather Elmy.

#### Building

On behalf of the board, to work with management in the development of policies and plans relevant to credit union facilities. This committee consists of Guy Martin (CEO), Shawn Holter (Chair), Joanne Hope, Richard Coffyne, and Margaret Odelein.

#### Nominations

To oversee the nomination and election processes for elections of credit union directors. This committee consists of Sheila Renz (Chair), Margaret Odelein, Ed Yablonksi, and Annette Dube.

#### **Accent Insurance Board**

Guy Martin (CEO), Trisha Vigoren (Management Rep), Margaret Odelein, Richard Coffyne, and Heather Elmy.

#### **Conduct Review**

The purpose of the conduct review committee is to ensure that all proposed related party transactions with Accent Credit Union are fair to the credit union and that the relationship has not affected the exercise of the best judgment of the credit union. This committee consists of Joanne Hope (Chair), Linus Jones, Sheila Renz, and Annette Dube.

Management Team



**Guy Martin** Chief Executive Officer



Trisha Vigoren Manager, Finance & Corporate Services



Maureen Nieth Manager, Retail Services



**Roy Ramler** Manager, Lending Services



**Lyle Thibault** Manager, Lending Services





Brittany Marshall Marketing Administrator



**Ellie Atkin** Finance Administrator



Julie Marshall Technology Administrator



Lacey Nicholls Human Resources Administrator

Retail Team Supervisors



**Debbie O'Neil** Member Service Supervisor



**Trina Gabriel** Member Service Supervisor

Retail Team



**Amy Ealey** Member Service Representative



**Cara Andreas** Member Service Representative



Maria Choquette Member Service Representative



Melissa Klinger Member Service Representative



**Heidi Craig** Member Service Representative



Nicole Wakelam Member Service Representative



Kerri Polachek Member Service Representative



**Rosanne Ingram** Member Service Representative



**Liz Sitter** Member Service Representative



Sara McChesney Member Service Representative



Shannon Hrytzak Member Service Representative



Tanice Balaski Member Service Representative



**Verna Winters** Member Service Representative

Lending Services Team



Janice Morrison Loans Clerk



Kayla Ingram Loans Clerk



Michelle Hrynkiw Loans Clerk



Ursula Bussiere Loans Clerk



Angel Liebrecht Loans Officer



Deanna Gardiner Loans Officer



Denise Kroeker Loans Officer



Greg Harcourt Loans Officer



Kristen Last Loans Officer



Mary Ann Nedjelski Loans Officer

Long Service Milestones

Rosanne Ingram Amy Ealey 5 Years of Service

10 Years of Service

Sara McChesney Trisha Vigoren 5 Years of Service

15 Years of Service

Retirements

**Janice Morrison** 24 Years of Service





### THE ACCENT CU TEAM









### CO-OPERATIVE PRINCIPLES

As a co-operative financial institution, Accent Credit Union acts in accordance with internationally recognized principles of co-operation:



### VOLUNTARY & OPEN MEMBERSHIP

Co-operatives are voluntary organizations, open to all persons able to use their services and willing to accept the responsibilities of membership, without gender, social, racial, political or religious discrimination.



#### DEMOCRATIC MEMBER CONTROL

Co-operatives are democratic organizations controlled by their members, who actively participate in setting their policies and making decisions. Men and women serving as elected representatives are accountable to the membership.



#### MEMBER ECONOMIC PARTICIPATION

Members contribute equitably to, democratically control, the capital of their co-operative. At least part of that capital is usually the common property of the co-operative.

#### AUTONOMY AND INDEPENDENCE

Co-operatives are autonomous, self-help organizations controlled by their members. If they enter into agreements with other organizations, including governments, or raise capital from external sources, they do so on terms that ensure democratic control by their members and maintain their co-operative autonomy.

#### EDUCATION, TRAINING AND INFORMATION

Co-operatives provide education and training for their members, elected representatives, managers, and employees so they can contribute effectively to the development of their co-operatives. They inform the general public - particularly young people and opinion leaders-about the nature and benefits of co-operation.

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#### CO-OPERATION AMONG CO-OPERATIVES

Co-operatives serve their members most effectively and strengthen the co-operative movement by working together through local, national, regional and international structures.

#### CONCERN FOR COMMUNITY

Co-operatives work for the sustainable development of their communities through policies approved by their members.

# MARKET CODE

Accent Credit Union voluntarily adheres to the Credit Union Market Code. This code has been jointly developed by Saskatchewan credit unions, SaskCentral and the Credit Union Deposit Guarantee Corporation to ensure the protection of credit union members. The code sets forth guidelines for the following areas:

### FAIR SALES

Accent Credit Union's actions and decisions regarding member advice, information, and recommendations are objective and reflective of the financial needs and the roles and responsibilities of the member and the credit union.

### TRANSPARENCY & DISCLOSURE

Accent Credit Union provides existing and potential members with relevant and appropriate information to allow them to make informed financial decisions.

### PROFESSIONAL STANDARDS FOR EMPLOYEES

Accent Credit Union has well trained and well informed employees who are able to provide financial information and advice members can trust. Business is conducted in a manner that maintains our good reputation by exercising reasonable and prudent professional judgment in the provision of products and services.



### PRIVACY

Accent Credit Union protects the interests of members by ensuring all information is kept confidential and used only for the purpose for which it was gathered.



### COMPLAINT HANDLING

Accent Credit Union has an established internal complaint handling process that provides timely and responsive service to member's complaints.



### LOW FEE ACCOUNT

Accent Credit Union offers a basic account that will accommodate all persons. A low fee account is an option for individuals who conduct limited monthly transactions.

### CORPORATE PROFILE & STRATEGY

Accent Credit Union is an independent Saskatchewan credit union owned by our members. Under the current credit union legislation, Accent Credit Union is able to provide financial services to members and non-members. As of December 31st, 2020 Accent Credit Union had 4,333 members and 0 non-members. Non-members do not participate in the democratic processes of the credit union.

Our credit union serves the communities of **Quill Lake**, **Kelvington**, **Jansen**, and surrounding areas through our branches in Quill Lake, Kelvington, and Jansen. We provide a full range of financial services including: retail and commercial deposit services, consumer, agricultural and commercial lending services, card services, mobile banking, financial planning, investments, wealth services and more.

Accent Credit Union owns the subsidiary **Accent Insurance Services** with locations in Quill Lake and Humboldt.

Our **competitive advantage** and niche continues to be providing outstanding service in our local communities. The strategy outlines our key long-term strategic initiatives and success measures which position us to achieve our mission to 'Deliver the right product and the right service at the right time to our members'. Equipping and supporting our people and building the desired culture positions us to remain in step with our member's financial needs and deliver the best member service, ensuring we remain relevant to our members now and long into the future.

Our **vision** is to place the **accent on service.** To go the extra mile in understanding and meeting the needs of the member while ensuring the credit union's long term sustainability is always in view. Since the creation of Accent Credit Union, the Board and Management have worked to establish a strong culture of "oneness" in the organization, which has included a major focus on mentoring, training, and coaching, realignment of work processes and structures to ensure staff are working together behind the scenes and ultimately making it easier for the member to do business with us. This work continues as we focus on positioning our people

and culture to deliver exceptional member service, anticipate our member's financial needs, and deliver relevant and sustainable products and services efficiently across all our delivery channels (physical and virtual).



### CORPORATE PROFILE & STRATEGY -

Accent Credit Union commits to a three year strategic plan (2019-2021). The Board and Management reviewed and refreshed this plan in 2020.

Accent Credit Union will continue to excel in providing the best service possible, competitive loan rates, and opportunities to increase profitability, good staff and leadership. The following four goals are the key focus areas that will lead to our success. All activity supports the achievement of our goals with measures to help us understand progression.

| Strategic Them   | Strategic Theme: Invest in the future to remain relevant to our members   |   |  |  |  |
|--|---|---|--|--|--|
| Long Term<br>Sustainability  | <ul> <li>Strategic Initiatives:</li> <li>Maintain financial strength (earnings/liquidity/capital)</li> <li>Explore opportunities for increased <u>efficiencies</u></li> <li>Identify and manage external risks while maintaining <u>compliance</u></li> <li>Retain and grow our relationships with collaborative working partners.</li> <li>Attract and retain the youth membership in our communities and surrounding areas and develop long-term relationships.</li> </ul>  | <ul> <li>How we measure success:</li> <li>Meet ICAAP targets / stable liquidity<br/>/ consistent profitability</li> <li>High quality credit portfolio</li> <li>Identify 'good fit' collaboration<br/>partners</li> <li>Long-term plan for AIS</li> <li>Ability to serve our members thru<br/>economic downturns (ex.<br/>significantly depressed commodity<br/>prices)</li> </ul> |  |  |  |
| Strategic Them   | e: Ensure our member service is the best around   |   |  |  |  |
| Member<br>Service  | <ul> <li>Strategic Initiatives:</li> <li>Ensure our teams have the knowledge to deliver in a professional manner creating the Accent service experience</li> <li>Build member relationships and deliver a consistent member experience across all delivery channels</li> <li>Proactively engage our members (i.e. anticipate their needs and deliver relevant products we can afford)</li> </ul>  | <ul> <li>How we measure success:</li> <li>Member satisfaction survey</li> <li>Fuller financial relationships with our<br/>members</li> </ul>  |  |  |  |
| Strategic Them   | e: Ensure we are in step with our member's financial r  | needs   |  |  |  |
| Growth and<br>Innovation   | <ul> <li>Strategic Initiatives:</li> <li>Increase member wallet <u>share</u></li> <li>Maintain profitable and sustainable Accent Insurance Subsidiary</li> <li>Build our off-book asset portfolio (Credential)</li> <li>Adopt relevant and affordable technology to support the member experience (member and internal)</li> </ul>  | <ul> <li>How we measure success:</li> <li>Core products per member</li> <li>Budgeted Loan &amp; Deposit Growth</li> <li>AIS earnings</li> <li>Credential Portfolio</li> <li>Implementation of technology<br/>initiatives</li> </ul>   |  |  |  |
| Strategic Theme: Ensure our people are satisfied, working to their potential, and we are evolving to |   |   |  |  |  |
| continue to me   | et our member's and community's needs.  |   |  |  |  |
| People and<br>Culture  | <ul> <li>Strategic Initiatives:</li> <li>Ensure a supportive environment with open communication which fosters empowered staff who are equipped to provide exceptional member service</li> <li>Provide training opportunities to develop technical and personal competencies which lead to positional excellence and seamless transitions across the organization</li> <li>Build and transfer corporate knowledge in the organization to ensure critical work is supported</li> <li>Ensure succession planning for all critical positions within the organization</li> <li>Continue to contribute to our communities through</li> </ul> | <ul> <li>How we measure success:</li> <li>Employee engagement survey</li> <li>Functional performance<br/>management process in place</li> <li>Member satisfaction survey</li> </ul>   |  |  |  |

### 2020 FINANCIAL PERFORMANCE Review

The financial performance review provides an analysis and summary of our Consolidated Financial Statements and includes key performance graphs. Each year, through our strategic plan, we create a budget which incorporates our operating and financial goals. The following summary illustrates our financial performance results as they relate to our targets.

Accent Credit Union experienced another year of growth in 2020. We ended December 31, 2020 with assets of \$252 million compared with \$228 million at the end of 2019, representing growth of 6%, exceeding our budgeted growth target of 2%. Since 2010, we've experienced asset growth of over \$98 million or 76% growth.



Loans Growth



Assets



Accounting for 78% of our book of assets, our total performing loans portfolio at December 31, 2020 was \$197 million as compared to \$185 million in 2019. To supplement our organic member loans we also purchase lease pools. We experienced overall loan growth of 7%, far surpassing the system average of -1%. We continue to focus on loans growth as one of our key financial areas. Since 2010 we have experienced loan growth of \$104 million or 111% growth.



### 2020 FINANCIAL PERFORMANCE Review



Our main source of revenue is generated through loan interest, service charges & fees and commissions. Total interest revenue was down 6% from 2019 due to the dramatic decrease in prime rate in March. Other revenue increased by 15%. Over the last few years, we have maintained our operating expenses right around 2% of assets. Our largest operating expense is personnel. Other expenses include occupancy, technology and security. ROA is a measure of funds generated from day to day operations in comparison to total assets. Total comprehensive income after tax in 2020 was \$1.20 million. This is a decrease from \$1.48 million in 2019. The credit union made a provision for credit losses in the amount of \$800 thousand in 2020. Loan provisions are established when there is a potential for delinquency issues and security shortfalls. If these concerns do not materialize we are able to recover the original provision.



The credit union's liabilities consist mainly of member deposits from personal, agricultural and commercial members. To maintain our balance sheet and to fund our loans demand, we strive to keep our deposit growth in line with our loans. At December 31, 2020, deposits were up to \$230 million compared with the previous year's balance of \$206 million. This is an increase of approximately 11%. 2020 was a year of increased deposit growth across the system as overall spending was down due to the pandemic.



**197M** Loans Portfolio 230M Deposit Portfolio

### CAPITAL MANAGEMENT

The Credit Union Deposit Guarantee Corporation prescribes capital adequacy measures and minimum capital requirements. The capital adequacy rules issued by CUDGC have been based on the Basel III framework, which is consistent with the financial industry in general. Our capital plan is developed in accordance with this framework and is regularly reviewed and approved by the board of directors.

One of the primary measures of financial strength of a credit union is its capital position. Maintaining adequate capital above the regulatory minimum remains our key goal in order to meet operational requirements, absorb unexpected losses, protect member deposits, and provide capacity for growth while providing a satisfactory return for members. Capital levels ensure that Saskatchewan credit unions are able to weather unexpected events and remain financially strong as a system.



**Retained Earnings** 



**Capital Adequecy** 

Accent Credit Union relies on profitability to grow its capital position and holds the majority of its capital in retained earnings. The credit union retains its annual earnings in order to meet its capital objectives. In 2020, our operating surplus of \$1.20 million was retained as capital.

Credit Unions are required to use strict measures to determine capital adequacy and determine internal targets for each measure. Two of these measures include total eligible capital and the leverage ratio. The leverage test is a calculation of eligible capital to total leverage assets. The standard is 5%, our target was set at 7%, which we exceeded at 8.79% at year end. The second measure is the risk based test, which compares eligible capital to risk weighted assets. The standard is 10.50%, our target was set at 12.50% which we have surpassed at 12.93%. This has decreased slightly from the prior year. Capital Management is further covered within Note #17 of the Consolidated Financial Statements available at request from your branch office.

# RISK MANAGEMENT

Accent Credit Union is exposed to various risks within the financial industry. Risk is the downside that exists more or less in every aspect of a credit union's activities. Each year our credit union spends significant resources measuring and assessing risks and ensuring we are adequately prepared to serve our communities now and in the future. The key elements of the risk management framework are risk identification and categorization, risk mitigation and assessment, policy and procedure reviews and assessment, compliance and audit reviews, and reporting. Accent Credit Union uses a process called enterprise risk management (ERM) which is a requirement of credit unions in Saskatchewan as laid out by the Credit Union Deposit Guarantee Corporation. The ERM process not only provides for the direct management of each individual risk but provides for the management and monitoring of risk for the entire enterprise. ERM has been integrated into the corporate planning process. During annual strategic and operational planning sessions, management reviews the internal and external environment and identifies, analyzes and assesses the key risks that may impact the achievement of strategic objectives. During 2020 the board and management participated in a review and update of our ERM framework, strategic plan and review of our risk appetite statement. Through these processes, the following risks are identified according to their potential impact on Accent Credit Union.

#### **Operational Risk**

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or external events. Exposures to this risk arise from deficiencies in internal controls, technology failures, human error, employee integrity or natural disasters. Operational risk is managed through the use of policies and procedures, controls, and monitoring. Control and monitoring involves segregation of duties, extensive employee training and performance management. As well Accent Credit Union has business continuity planning, succession plans, appropriate insurance coverage, and technology solutions in place.

#### **Strategic Risk**

Strategic risk is the risk that adverse decisions, ineffective or inappropriate business plans, or failure to respond to changes in the competitive environment, customer preferences, product obsolescence, or resource allocation will impact our ability to meet our objectives. This risk is a function of the compatibility of an organization's strategic goals, the business strategies developed to achieve these goals, the resources deployed against these goals, and the quality of implementation. Accent Credit Union has an annual integrated strategic planning and reporting process which results in a strategic business plan and operational performance plan with integrated biannual reporting and review processes. This plan is then communicated and implemented in all departments of the Credit Union.

#### Legal and Regulatory Risk

Legal and regulatory risk refers to the potential of violations of or non-conformance with laws, rules, regulations, prescribed practices, or ethical standards. Accent Credit Union operates in a heavily regulated environment. To manage this risk, Accent Credit Union has implemented a sound business structure, including progressive policies and procedures that are designed to ensure compliance.

### RISK MANAGEMENT

#### **Credit Risk**

Credit risk is the risk of loss arising from a borrower or counterparty's inability to meet its obligations. At Accent Credit Union, credit risk comes mainly from our direct lending activities and participation loans (loans purchased, but not administered by Accent Credit Union). To a lesser extent, our holding in our investment portfolio. Lending and credit risk management is performed in accordance with approved policies, procedures, standards, and controls. Loan portfolio concentrations are reported to the board. Credit risk is further mitigated through extensive training of loans personnel, strict delinquency control measures, management committee adjudication of higher risk applications, and regular monitoring and reporting.

#### **Market Risk**

Market risk is the exposure to potential loss from changes in market prices or rates. Losses can occur when values of assets and liabilities or revenues are adversely affected by changes in market conditions, such as interest rate or foreign exchange movement. Accent Credit Union employs broad management processes around our market exposures and risk taking activities as follows:

\*Defined market risk exposure limits, measuring and reporting processes. \*Management reporting to the board with respect to market risk exposure and management strategies. \*Providing oversight of market risk to the Board of Directors.

#### **Liquidity Risk**

Liquidity risk is the potential inability to meet obligations, such as liability maturities, deposit withdrawals, or funding loans, without incurring unacceptable losses. Liquidity risk includes the inability to manage unplanned decreases or changes in funding sources. Accent Credit Union's liquidity risk management strategies ensure the optimal level of liquidity is maintained to meet regulatory and operational needs. The credit union has a liquidity plan to support our liquidity policies and regulations that is reviewed and approved annually by the board of directors. CUDGC requires all Saskatchewan credit unions to maintain 10% of our member deposits with SaskCentral which manages the provincial liquidity pool. As well, as per CUDGCs prescribed liquidity adequacy measures, the credit union maintains a stock of high quality liquid assets measured by the Liquidity Coverage Ratio (LCR). The objective of the LCR is to ensure that the credit union has an adequate stock of unencumbered High Quality Liquid Assets (HQLA) in relation to the net cash outflows over a 30 day calendar stress scenario. Saskatchewan credit unions are required to maintain an LCR of 100%. Accent Credit Union has adopted a minimum tolerance of 125%. At the end of 2020 our LCR was 436%. Accent Credit Union's main source of funds are consumer, agriculture and commercial deposits. In addition to these member deposits, the credit union also retains a line of credit with SaskCentral.



### RESIDENTIAL MORTGAGES & HOME-Equity lines of credit

Residential mortgages and home equity lines of credit (HELOC) are secured by residential properties. Insured residential mortgages are those that have a Canada Mortgage and Housing Corporation (CMHC) guarantee. Since these are backed by the guarantee, these mortgages represent less risk to the credit union.

The following table represents a breakdown by category:

| RESIDENTIAL MORTGAGES |         |              |           | HOME EQUITY LINES OF CREDIT |           |
|-----------------------|---------|--------------|-----------|-----------------------------|-----------|
| Insured               | Insured |              | Uninsured |                             | Total     |
| \$7,059,008           | 17.85%  | \$32,491,814 | 82.15%    | \$39,550,823                | \$350,000 |

The following table provides a summary of the percentage of residential mortgages that fall within the remaining amortization periods:

|                     |    | Insured     |      |    | Uninsured    |       |
|---------------------|----|-------------|------|----|--------------|-------|
| Amortization Period | #  | \$          | %    | #  | \$           | %     |
| <10 years           | 6  | \$105,770   | 0.3% | 81 | \$4,923,864  | 12.4% |
| 10-15 years         | 11 | \$625,521   | 1.6% | 57 | \$4,313,604  | 10.9% |
| 15-20 years         | 17 | \$2,554,308 | 6.5% | 90 | \$10,936,908 | 27.7% |
| >20 years           | 23 | \$3,773,409 | 9.5% | 70 | \$12,317,439 | 31.1% |

*The following table provides the approved amount and related average loan-to-value (LTV) ratio for the residential mortgages and HELOCs originated in 2020:* 

|                                 | \$          | Avg LTV |
|---------------------------------|-------------|---------|
| Uninsured Residential Mortgages | \$2,980,922 | 72.3%   |
| Insured Residential Mortgages   | \$1,154,292 | 97.9%   |
| Home Equity Line of Credits     | -           | -       |

Accent Credit Union's mortgage portfolio is influenced by various economic factors including land values, home values, commodity prices and personal incomes. Local industries and the agricultural community are subject to uncontrollable market and weather conditions. In the event of an economic downturn our residential properties may see a decrease in market value. To mitigate this risk, the credit union has stringent mortgage underwriting policies and practices that ensure the safety and soundness of individual residential mortgage loans and adequate risk management of their loan portfolios. Stress tests are conducted on all uninsured residential mortgage loans. At a minimum, the qualifying rate for all uninsured mortgages is to be the greater of the contractual mortgage rate plus 2% or the five-year benchmark rate published by the Bank of Canada.



### WEALTH MANAGEMENT

**Credential**<sup>®</sup> Financial Strategies



Partnered with: Accent Credit Union to provide exceptional service and advice.





### **INVESTMENTS**

### INSURANCE

### FINANCIAL PLANS



Erin Vedress Investment & Insurance Specialist

**Kim Stratulat** Investment & Insurance Specialist Financial Planner What can we do for you?

RRSP • SPOUSAL RRSP • GROUP RRSP • RESP • TFSA RIF • SPOUSAL RIF • PRIF • LRIF • LIRA • LIF RLIF • NON-REGISTERED • AND MORE

LIFE INSURANCE • DISABILITY • CRITICAL ILLNESS LONG TERM CARE • GROUP BENEFITS PERSONAL HEALTH & DENTAL BENEFITS • AND MORE

RETIREMENT PLANNING • FARM SUCCESSION BUSINESS SUCCESSION

Credential Financial Strategies Inc. is a member company under Aviso Wealth Inc., offering financial planning, life insurance and investments to members of credit unions and their communities.

We want to help you!

517 Main Street Humboldt SK S0K 2A0 306-682-4332

### DEPOSITS FULLY GUARANTEED



Deposit Guarantee Corporation Credit Union (the Corporation) is the deposit guarantor for Saskatchewan credit unions. The corporation is also the primary regulator for credit unions and Credit Union Central of Saskatchewan (SaskCentral). Together, these entities are considered Provincially Regulated Financial Institutions or "PRFIs". The Corporation is mandated through provincial legislation, The Credit Union Act, 1998 and The Credit Union Central of Saskatchewan Act, 2016 in performing its duties. Provincial legislation also assigns responsibility for oversight of the Corporation to the Registrar of Credit Unions at the Financial and Consumer Affairs Authority of Saskatchewan.

The Corporation was the first deposit guarantor in Canada and has successfully guaranteed deposits since it was established in 1953. By promoting responsible governance and prudent management of capital, liquidity

and guaranteeing deposits, the Corporation contributes to confidence in Saskatchewan PRFIs.

For more information about the Corporation's responsibilities and its role in promoting the strength and stability of Saskatchewan PRFIs, consult



the Corporation's web site at www.cudgc.sk.ca.

















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Accent Credit Union Summary Consolidated Financial Statements December 31, 2020



To the Members of Accent Credit Union:

Management is responsible for the preparation and presentation of the accompanying consolidated financial statements, including responsibility for significant accounting judgments and estimates in accordance with International Financial Reporting Standards and ensuring that all information in the annual report is consistent with the statements. This responsibility includes selecting appropriate accounting principles and methods, and making decisions affecting the measurement of transactions in which objective judgment is required.

In discharging its responsibilities for the integrity and fairness of the consolidated financial statements, management designs and maintains the necessary accounting systems and related internal controls to provide reasonable assurance that transactions are authorized, assets are safeguarded and financial records are properly maintained to provide reliable information for the preparation of consolidated financial statements.

The Board of Directors and Audit and Risk Committee are composed entirely of Directors who are neither management nor employees of the Credit Union. The Board is responsible for overseeing management in the performance of its financial reporting responsibilities, and for approving the financial information included in the annual report. The Audit and Risk Committee has the responsibility of meeting with management, internal auditors, and external auditors to discuss the internal controls over the financial reporting process, auditing matters and financial reporting issues. The Committee is also responsible for recommending the appointment of the Credit Union's external auditors.

MNP LLP is appointed by the members to audit the consolidated financial statements and report directly to them; their report follows. The external auditors have full and free access to, and meet periodically and separately with, both the Committee and management to discuss their audit findings.

February 23, 2021

, Mal

Chief Executive Officer



To the Members of Accent Credit Union:

#### Opinion

The summary consolidated financial statements, which comprise the summary consolidated statement of financial position as at December 31, 2020, and the summary consolidated statements of comprehensive income, changes in members' equity and cash flows for the year then ended, are derived from the audited consolidated financial statements of Accent Credit Union (the "Credit Union") for the year ended December 31, 2020.

In our opinion, the accompanying summary consolidated financial statements are a fair summary of the audited consolidated financial statements, in accordance with the basis described in Note 1.

#### **Summary Consolidated Financial Statements**

The summary consolidated financial statements do not contain all the disclosures required by International Financial Reporting Standards. Reading the summary consolidated financial statements and the auditor's report thereon, therefore, is not a substitute for reading the audited consolidated financial statements and the auditor's report thereon.

#### The Audited Consolidated Financial Statements and Our Report Thereon

We expressed an unmodified audit opinion on the audited consolidated financial statements in our report dated February 23, 2021.

#### Management's Responsibility for the Summary Consolidated Financial Statements

Management is responsible for the preparation of the summary consolidated financial statements in accordance with the basis described in Note 1.

#### Auditor's Responsibility

Our responsibility is to express an opinion on whether the summary consolidated financial statements are a fair summary of the audited consolidated financial statements based on our procedures, which were conducted in accordance with Canadian Auditing Standards (CAS) 810, Engagements to Report on Summary Financial Statements.

Humboldt, Saskatchewan

MNPLLP

February 23, 2021

**Chartered Professional Accountants** 



RINCENTRIC> Best Employer ACCOUNTING > CONSULTING > TAX PO BOX 2590, 2424 WESTWOOD DRIVE, HUMBOLDT SK, S0K 2A0 1 (877) 500-0789 T: (306) 682-2673 F: (306) 682-5910 MNP.ca

#### Accent Credit Union Summary Consolidated Statement of Financial Position

As at December 31, 2020

|                                      | 2020        | 2019        |
|--------------------------------------|-------------|-------------|
| Assets                               |             |             |
| Cash and cash equivalents            | 15,228,496  | 9,480,602   |
| Investments                          | 38,482,416  | 31,929,944  |
| Member loans receivable              | 196,841,906 | 184,855,631 |
| Other assets                         | 302,424     | 157,593     |
| Deferred tax asset                   | 240,605     | 177,077     |
| Property, plant and equipment        | 1,362,082   | 1,363,284   |
| Intangible assets                    | 137,500     | 204,500     |
|                                      | 252,595,429 | 228,168,631 |
| liabilities                          |             |             |
| Member deposits                      | 229,678,242 | 206,360,814 |
| Other liabilities                    | 429,563     | 521,837     |
| Membership shares                    | 49,680      | 51,032      |
|                                      | 230,157,485 | 206,933,683 |
| Members' equity<br>Retained earnings | 22,437,944  | 21,234,948  |
|                                      |             | 21,201,010  |
|                                      | 252,595,429 | 228,168,631 |

#### Approved on behalf of the Board

Margaret Odelein

Shawn Holter

Director

Director



### **Accent Credit Union**

### Summary Consolidated Statement of Comprehensive Income For the year ended December 31, 2020

|  | 2020      | 2019      |
|--|-----------|-----------|
| Interest income  |           |           |
| Member loans   | 8,228,524 | 8,727,829 |
| Investments  | 848,895   | 966,244   |
|  | 9,077,419 | 9,694,073 |
| Interest expense                                       |           |           |
| Member deposits  | 3,364,451 | 3,326,699 |
| Borrowed money   | 1,478     | 12,131    |
|  | 3,365,929 | 3,338,830 |
| Net interest income                                    | 5,711,490 | 6,355,243 |
| Provision for impaired loans                           | 824,595   | 726,457   |
| Net interest income after provision for impaired loans | 4,886,895 | 5,628,786 |
| Other income   |           |           |
| Other income   | 809,227   | 688,075   |
| Insurance agency revenue                               | 661,415   | 585,710   |
|  | 1,470,642 | 1,273,785 |
| Net interest and other income                          | 6,357,537 | 6,902,571 |
| Operating expenses                                     |           |           |
| Personnel  | 2,472,098 | 2,633,723 |
| Member security  | 219,158   | 201,485   |
| Organizational   | 52,010    | 119,264   |
| Occupancy  | 182,234   | 181,619   |
| General business                                       | 1,298,550 | 1,397,909 |
| Insurance agency expenses                              | 536,156   | 548,169   |
|  | 4,760,206 | 5,082,169 |
| Income before provision for (recovery of) income taxes | 1,597,331 | 1,820,402 |
| Provision for (recovery of) income taxes               |           |           |
| Current  | 457,863   | 370,143   |
| Deferred   | (63,528)  | (30,219)  |
|  | 394,335   | 339,924   |
| Comprehensive income                                   | 1,202,996 | 1,480,478 |
|  | 1,202,990 | 1,400,470 |



### **Accent Credit Union** Summary Consolidated Statement of Changes in Members' Equity For the year ended December 31, 2020

|                           | Retained<br>earnings | Total equity |
|---------------------------|----------------------|--------------|
| Balance December 31, 2018 | 19,754,470           | 19,754,470   |
| Comprehensive income      | 1,480,478            | 1,480,478    |
| Balance December 31, 2019 | 21,234,948           | 21,234,948   |
| Comprehensive income      | 1,202,996            | 1,202,996    |
| Balance December 31, 2020 | 22,437,944           | 22,437,944   |



#### Accent Credit Union Summary Consolidated Statement of Cash Flows

For the year ended December 31, 2020

|  | 2020         | 2019         |
|--|--------------|--------------|
| Cash provided by (used for) the following activities |              |              |
| Operating activities                                 |              |              |
| Interest received from member loans                  | 8,038,826    | 8,676,531    |
| Interest received from investments                   | 858,246      | 927.822      |
| Other income received                                | 1,327,846    | 1,269,356    |
| Interest paid on deposits                            | (3,382,308)  | (2,939,802)  |
| Cash paid to suppliers and employees                 | (4,641,431)  | (5,274,871)  |
| Interest paid on borrowed money                      | (1,478)      | (12,131)     |
| Income taxes paid                                    | (445,724)    | (516,138)    |
|  | 1,753,977    | 2,130,767    |
| Financing activities                                 |              |              |
| Line of credit repayments                            | -            | (2,000,000)  |
| Net change in member deposits                        | 23,335,286   | 14,470,278   |
| Net change in membership shares                      | (1,352)      | (1,128)      |
|  | 23,333,934   | 12,469,150   |
| Investing activities                                 |              |              |
| Net change in member loans receivable                | (12,621,172) | (11,476,930) |
| Purchases of investments                             | (6,561,824)  | (4,731,246)  |
| Purchases of property, plant and equipment           | (157,021)    | (175,469)    |
|  | (19,340,017) | (16,383,645) |
| ncrease (decrease) in cash and cash equivalents      | 5,747,894    | (1,783,728)  |
| Cash and cash equivalents, beginning of year         | 9,480,602    | 11,264,330   |
|  |              | · ·          |
| Cash and cash equivalents, end of year               | 15,228,496   | 9,480,602    |



#### 1. Basis of the Summary Consolidated Financial Statements

Management has prepared the summary consolidated financial statements from the December 31, 2020 audited consolidated financial statements, which are prepared in conformity with International Financial Reporting Standards. A full set of audited consolidated financial statements is available from the Credit Union. The detailed notes included in the audited consolidated financial statements are not included in these summary consolidated financial statements.

The criteria developed by management for the preparation of the summary consolidated financial statements is as follows: that the information included in the summary consolidated financial statements is in agreement with the related information in the consolidated financial statements, and that the summary consolidated financial statements contain the information necessary to avoid distorting or obscuring matters disclosed in the related complete consolidated financial statements, including the notes thereto, in all material respects.





### **QUILL LAKE**

78 Main St, Box 520 Quill Lake, SK SOA 3E0 306-383-4155

### **KELVINGTON**

102 1st Avenue W, Box 459 Kelvington, SK SOA 1W0 306-327-4728

### JANSEN

116 Main St, Box 60 Jansen, SK SOK 2B0 306-364-2057

### 1-844-383-4155

